



CRANFORD FIRE DEPARTMENT

7 Springfield Avenue • Cranford, NJ 07016
Phone: 908-276-0146 • Fax: 908-276-6183
www.cranford.com/fire



Daniel J. Czeh
Chief of the Department

March 17, 2017

Dear Sir/Madam:

The Cranford Fire Department is a combination department with approximately 30 career and 17 volunteer members. We have utilized All Hands Fire Equipment as a preferred provider for training and for equipment for several years. Our relationship started with the purchase of emergency “bailout” firefighter escape systems. Since that purchase, we have had nothing but positive, cost-effective experiences with them. Each year, we contract with All Hands to provide annual required training (right to know, lock out-tag out, bloodborne pathogens) as well as end user training for our emergency escape systems. We also contract them as needed to conduct confined space, water rescue, and various other training programs.

All Hands has been an excellent partner to work with. Their staff are extremely knowledgeable and provide excellent training to our personnel. We have relied on their input and advice for operational and purchasing decisions and to set priorities and objectives. They’ve taken a considerable amount of time and effort to customize their training programs to the specifics of our agency. Further, they are very accommodating in scheduling which allows us to train all career personnel while they are on-duty, without incurring overtime.

One of our members had been involved in an incident while training on the bailout systems before we utilized All Hands. As a result, we made the decision to use them for all training related to the bailout system. Don Colarusso personally came to oversee the training for all personnel, and to ensure that the firefighter who was involved in the incident received the best possible attention and care. He’s frequently gone above and beyond our expectations to ensure that we receive outstanding services. As a small department without a large training division, All Hands has allowed us to offer robust, extensive training which we would not have been able to do in-house. We would proudly recommend their services to any emergency services agency!

Very Truly Yours,

Chief Daniel J. Czeh